

UNITED WAY IS:
LIFE **SAVING**
LIFE **SUSTAINING**
LIFE **ENHANCING**

UNDERNEATH
EVERYTHING WE ARE,
UNDERNEATH
EVERYTHING WE DO,
WE ARE ALL PEOPLE.
CONNECTED,
INTERDEPENDENT,
UNITED.

THAT'S WHAT IT MEANS TO
LIVE UNITED.

Our Vision

To build a stronger, healthier, more compassionate community by mobilizing our resources to improve people's lives.

Our Mission

To improve people's lives by mobilizing the caring power of our community.



**United Way of
Greater Williamsburg**

United Way of Greater Williamsburg * 312 Waller Mill Road * Suite 100 * Williamsburg, VA 23185
Office Phone 757-253-2264 Office Fax 757-253-2837 HelpLine Phone 757-229-2222

www.UWGW.org

TOGETHER, THERE IS LITTLE WE CANNOT DO. THAT IS WHAT IT MEANS TO LIVE UNITED.

There is so much to love about our part of the world. We live in a region that has natural historical wonders and neighborhood qualities so many other places have lost. A vibrant, growing and diverse community still imbued with a pioneer spirit of possibilities. But there is another part of our community that is easier to miss. We catch glimpses of it every day. A homeless man walking down Richmond Road. An elderly person asking for spare change to buy some food. A car that is too filled with the stuff of everyday life.

At those moments, you may feel like you are brushing up against a different world. You're not. We are deeply connected, and our futures are closely intertwined. We are in a very challenging time for our community, but beyond the ups and downs of the economy, it is important to stay focused on the needs that are always with us: the ongoing urgency of giving people the tools to be independent and successful over the long-term. That is why United Way of Greater Williamsburg has devoted a great deal of hard work and community engagement to identify the most critical areas for community investment: **People in Crisis – Self-Sufficiency – Senior Independence & Support – Health & Wellness – Children & Youth – Family Sustainability.**

United Way is founded on a simple premise: by acting together we can make positive change in the community that we could never achieve acting alone. The way that we do that is unique, through an investment strategy called Community Investment. While helping people with their needs today, it is also creating deep and lasting change by addressing the underlying elements that are the foundation of successful lives and a successful community.

By pooling your contributions with those of your neighbors through the United Way Campaign, you not only have the power to change lives in an immediate and lasting way — you have the power to change the future of the community we share. You are changing **YOUR** future.



Robert Graves

2009-2010 Board President

Sentara Williamsburg Regional Medical Center



Sharron E. Cornelius

Executive Director

United Way of Greater Williamsburg

2010

Financial Overview

United Way of Greater Williamsburg maximizes your contribution by combining your gift with others and, through the Community Investment Committee, invests in local, results-driven programs and initiatives that are identified and reviewed annually by local volunteers. These volunteers carefully monitor community needs and invest your dollars in programs that are focusing on long-term solutions to our community's most pressing needs.

\$1,550,072

generated for Greater Williamsburg

United Way at work in our community*

Financial Activity Summary for Year Ending December 31, 2010 (**Unaudited**)*

Sources of Support:

Fall 2009 Campaign For 2010 (net of estimated collection losses)	\$1,343,095
Received from other United Ways	5,882
Combined Federal and Combined Virginia Campaigns	57,332
Government & Other Support For CRUS programs	25,300
Receipts from out-of-town companies	47,907
Interest Income	13,977
Grants restricted by donor as to use	56,586
Total Sources of Support	\$1,550,072

Applications of Support:

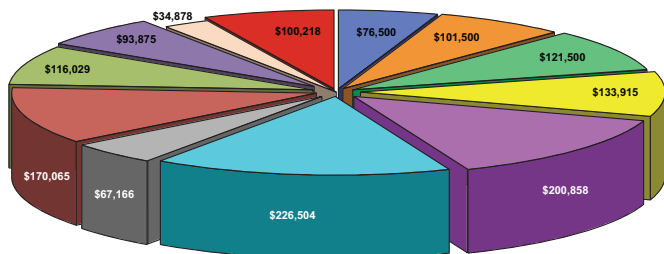
Allocations and designations to United Way member agencies	\$860,777
Designations To Non-United Way 501(c)(3) Agencies	67,166
Community Investment and Collaboration	170,065
Management and General	102,097
Resource Development Operations	93,875
Marketing & Communication Operations	34,878
United Way Information and Referral Helpline	100,218
United Way of America Dues	13,932
Subtotal Agency Allocations, Designations and Expenditures	\$1,443,008
Restricted use grant expenditures	47,503
Restricted use grant funds	59,561
Total Applications of Support	\$1,550,072

* Audited financial statements, as required by law, are available upon request. The 2010 audit will be available late summer, 2011.



& Community Investment

Agency Allocations, Designations and Expenditures
2010 Unaudited*



- Senior Independence & Support
- People in Crisis
- Management and General
- Health and Wellness
- Self-Sufficiency
- Resource Development
- Children and Youth
- Designations to non-member agencies, net
- Marketing & Communication
- Family Sustainability
- Community Investment and Collaboration
- United Way Information and Referral Helpline

Six Focus Areas:

Health and Wellness

Blood Services - Health and Safety
Services - Hospice and Palliative Care

Children and Youth

Community Based Mentoring Program -
School-Based Mentoring Program -
Scouting - Girl Scouting.

Self Sufficiency

Support Services for Adults with
Intellectual and Developmental
Disabilities - Rita Welsh Adult Literacy
Program - Transitional Housing - Home
Repair - Financial and Housing
Counseling

People in Crisis

Service to Armed Forces/International
Services - Disaster Services - Emergency
Shelter - Youth Substance Abuse
Intervention and Treatment - Birth Parent
Services - Social Services.

Family Sustainable

Adoption Services - Child Care Subsidy -
Child Care Training & Support - Child
Care Resource & Referral - Infant-Parent
Program - First Steps Child Care &
Development Program - Comprehensive
Health Investment Project (CHIP)

Senior Independence

Guardianship & Related Services -
Senior Center Activities - RIDES -
Respite (Adult Day Care) - Caring
Neighbors - Meals on Wheels

2010 Community Investment Process

Agency Relations

Co-Chairs

Elaine McBeth

College of William & Mary

Michael Bruno

Community Representative

Panel Chairs

Michael Bruno

Community Representative

Elaine McBeth

College of William & Mary

Ed Lucas

Community Representative

Kelly Morton

Community Representative

Angie Mitchell

WJCC Schools

Danny McDaniel

Colonial Williamsburg

Wendy Sumerlin

Colonial Williamsburg

Carla Brittle

James City County

Tony Annoni

Community Representative

Panelists

Peggy Barron

Bill Bryant

Janice Burruss

Lynda Byrd-Poller

Ben Cake

Marie Caulford

Edith Chutkow

Dr. Jerry Chutkow

Rosalie Como

Janet Craig

Tucker Edmonds

Eliza Eversole

Jeff Faircloth

Nancy Fogarty

Michael Fox

Janet Gonzalez

Bob Graves

Gus Guastaferro

Olivia Hartmann

Karen Jamison

Miriam Jones

Robert Keith

Burt Lightner

India Littleton

Philip Littleton

John Lovelady

Jim McBriarty

Judy McDede

Phil Mease

Diane Morton

Frank Morton

Barry Patron

Nancy Patron

Jim Pierce

Don Piper

A. Vaughn Poller

Bill Pritchard

Keith Reagan

Cela Schmidt

Christina Shelton

Bob Spencer

Barbara Watson

Don Welsh

Marie White

Dennis Wool



Our Community Investment process is driven by evaluations and results. It starts

with a group of volunteers — the Community Investment Committee — who have spent the last few years continuously reviewing the trends in the community, assessing the needs and creating our six focus areas. A rigorous grants process seeks out and funds the most effective programs and collaborations, with the help of more than 50 business and community leaders who review the grants, evaluate financial records and assess outcomes for each program to be funded through United Way of Greater Williamsburg. Their ultimate responsibility is to oversee donor dollars — your dollars — to ensure they are effectively meeting the needs in the 6 focus areas. Every partner agency receiving funds for its programs is a nonprofit, tax-exempt, volunteer-led charity that submits to an annual, independent financial audit, and provides services at a reasonable cost or for free.

Our Community
Living United.



2010

Day Of Caring

"Day of Caring in our community helps to inspire and facilitate change. We are making an impact on the lives of hundreds of people in Greater Williamsburg. We are giving them hope at a time when their hope is at it's lowest. To those who participate, thank you!"

Tiffany Lindsay-Morris, 2010 Day of Caring Chair

- * September 15, 2010, was the nineteenth year for our Day of Caring.
- * Over 750 volunteers rolled up their sleeves to lend a hand — they worked on landscaping and painting for non-profit agencies and low-income homeowners, delivered meals to the homebound, read to children, plus much, much more.
- * Over 60 projects at 41 project sites were completed for the good of our community.

Day of Caring Committee

Tiffany Lindsay-Morris, Chair

Norge Dental Center

Jodi Barder

Capture This Moment Fotografie

Al Brenick

Community Representative

Roseanne Brennan

Community Representative

Aaron Butler

Bruton High School

Frank Ferrante

Williamsburg Rotary

Candice Hamilton

Williamsburg Rotary

Jessica Helm

Chesapeake Bank

Donna Mitchell

Chesapeake Bank

Randy Myers

Witt Mares, PLC

Paulette Parker

Williamsburg Community Health

Foundation

Carol Schenk

James City County

Wendy Sumerlin

Colonial Williamsburg Foundation

Marshall Warner, Campaign Chair

Chesapeake Bank

Aaron Williams

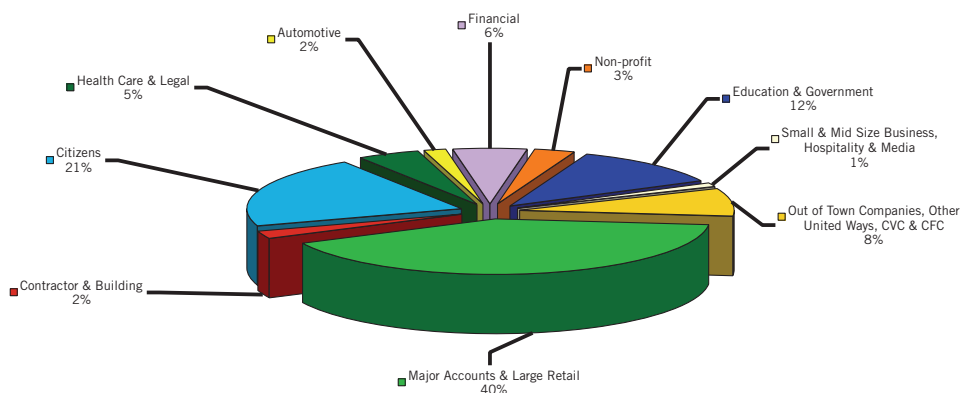
Williams Landscape & Design, Inc.

Zena Myall

United Way of Greater Williamsburg



2010 Campaign Summary



2010 Pacesetters

Busch Gardens/Water Country USA
Chesapeake Bank
Colonial Williamsburg Foundation
Computer Concepts of Williamsburg
CX Analytics
Goodwill Industries
Greater Williamsburg Chamber & Tourism Alliance
Henderson, Inc.
Old Point National Bank
Patriot Buick Pontiac GMC
Sentara Williamsburg Regional Medical Center
National Center for State Courts
SunTrust Bank
TowneBank
United Way of Greater Williamsburg
United Way Partner Agencies
Walmart Distribution Center and Super Center

Pacesetters "set the pace" by conducting energetic and successful campaigns to support **United Way of Greater Williamsburg** prior to the official campaign kickoff. In 2010 these 15 companies, United Way and its partner agencies started the campaign by raising over \$400,000.



Campaign Cabinet

Marshall Warner, Campaign Chair

Chesapeake Bank

Judy McDede, Automotive Division Chair

BB&T Bank

Bob and Linda Mandala, Citizens Division Co-Chairs

Community Representatives

Caroline Kelley & Jake Liebler, Construction/Building Division Chairs

Henderson, Inc.

Tiffany Lindsay-Morris, Day of Caring Chair

Norge Dental Center

Dr. David Gaston, Education Division Chair

WJCC Public Schools

Larry Foster, Government Division Chair

James City County Service Authority

Tucker Edmonds, Financial Division Chair

Chesapeake Bank

Dr. Sebastiana Springmann, Health Care Division Chair

Newtown Dental Arts

Tom Austin, Hospitality Division Chair

Berret's Seafood Restaurant

Jim Welsh, Large Retail Division Chair

Belk Department Store

Karen Jamison, Leadership Chair

Community Representative

Robin Bledsoe, Legal & Mid Size Business Divisions Chair

B&D Capacity Builders, LLC

Meredith Collins, Media Division Chair

Next Door Neighbor Magazine

Leonard Sledge, Non-Profit Division Chair

College of William & Mary

Dale Stone, Pacesetter Chair

Wal-Mart Distribution Center

Pamela McGregor, Partner Agency Liaison

The Arc of Greater Williamsburg

Carla Morin and Robert Waggoner, Small Business Division Co-Chairs

Union Bank & Trust

Sharron Cornelius and Karen Jamison, Tocqueville Society

Community Representatives



2010 Committee

GIVE. ADVOCATE. VOLUNTEER.

Executive Committee

2010 Board President

Robert Graves
Sentara Williamsburg Regional Medical Center

Community Representative:

Mike Bruno
Thomas Nelson Community College

Elaine McBeth
College of William & Mary

Treasurer
John Lovelady
Community Representative

Finance Chair

Barry Patron
Community Representative

Marketing Chair

Kim Van Sickle
Sentara Williamsburg Regional Medical Center

Campaign Chair

Marshall Warner
Chesapeake Bank

Personnel Chair
Ed Lucas
Community Representative

I&R Co-Chairs

Lynda D. Byrd-Poller
WJCC Schools

Doug Powell
James City County

Secretary/Ethics Officer

Christina Shelton
City of Williamsburg

Former President

Robert Hershberger
Leadership Historic Triangle

Board of Directors

Laurie Blanton-Coleman
York County Government

Aaron Butler
Bruton High School

Mark Duncan
Colonial Williamsburg Foundation

Ethics Officer
Dr. Philip Littleton
Community Representative

Jodi Miller
City of Williamsburg

Carl Owens
Walmart Distribution Center #6088

Mary Randall
Anheuser-Busch

Leonard Sledge
College of William & Mary

Nominating Committee

Robert Graves
Sentara Williamsburg Regional Medical Center

Marshall Warner
Chesapeake Bank

Jodi Miller
City of Williamsburg

Robert Hershberger
Leadership Historic Triangle

HR Committee

Ed Lucas, Chair
Community Representative

Laurie Blanton Coleman
York County Government

Charles Driscoll
Community Representative

Sandy Hale
James City County

Carl Owens
Walmart Distribution Center #6088

Barry Patron
Community Representative

Audit Committee

John Fogarty
Deloitte & Touche

John Lovelady
Community Representative

Tara Woodruff
James City County

Christina Shelton
City of Williamsburg

Volunteers

Finance Committee

Barry Patron, Finance Chair
Community Representative

John Lovelady, Treasurer
Community Representative

Jim Archer
Ball Corporation

David Burris
SunTrust Bank

David Dinsmore
Community Representative

Bob Dutro
Community Representative

Ed Lafferty
Community Representative

Jake Liebler, CPA
Henderson, Inc.

Marc Sharp
Bush Construction Corp.

Historic Triangle H.E.L.P. Steering Committee *

Capt. Debbie Bowers
Salvation Army

Bob Gay
Faith Based Community Liaison

Cheryl Ferreira
York-Poquoson Social Services

Sarah Meacham
Avalon

A. Vaughn Poller
York County

Doug Powell
James City County

Peter Walentisch
City of Williamsburg

Sharron Cornelius
United Way of Greater Williamsburg

Susan Whitley
United Way of Greater Williamsburg

* Historic Triangle H.E.L.P. - Housing, Employment and Linkages Project was designed to provide area-wide collaboration, networking, and coordinated services for residents identified as being at-risk or who currently are experiencing homelessness. H.E.L.P. involves representatives of the 3 local governments, UWGW, Salvation Army, public entities, non-profit providers, faith-based community and other designated stakeholders in the Historic Triangle. The first project was an expansion of Salvation Army's Transitional Housing program by adding wraparound services (see article on UWGW website). The second project expands United Way's Information and Referral program by staffing a new Community Resource Center with skilled volunteers who match clients with available resources, helping them break the cycle of poverty.



Representatives from the faith community, agencies and
Community Resource Center volunteers.

2010

Cruikshank Spirit of the Community Awards

For the past 18 years, the Cruikshank Spirit of the Community Award has recognized an individual volunteer or community volunteer group that has demonstrated initiative, creativity and determination in the development of a program that enhances the quality of life in the Greater Williamsburg area. In 2009, the award was expanded to include 3 categories in order to recognize more volunteers. The 2010 awards were presented at the Day of Caring kick off.

Adult Group - recognizes the dedication of a group who has contributed to the improvement of the Greater Williamsburg community through volunteerism:

Volunteer Dental Professionals at Olde Towne Medical Center



David Pribble representing the Volunteer Dental Professionals at Olde Towne Medical Center (left) Pete Cruikshank (center) and Frank Ferrante, representative from Williamsburg Rotary (right)



Pam Frasier (left) Pete Cruikshank (center) and Frank Ferrante, representative from Williamsburg Rotary (right)

Adult - recognizes the dedication of an individual 18 and up who has contributed to the improvement of the Greater Williamsburg community through volunteerism:

Pam Frazier - Feed the Children Volunteer

Youth/Youth Group - recognizes the dedication of an individual or group age 17 and under who has contributed to the improvement of the Greater Williamsburg community through volunteerism:

Caitlin Williams, Dream Catchers Volunteer



Caitlin Williams and Pete Cruikshank (center) with Dream Catchers Staff

The 2010 Cruikshank Spirit of the Community Awards was sponsored by Williamsburg Rotary.

2010

In-Kind Donors

& Event Sponsors

Ace Hardware
Aroma's
Ball Metal
Chesapeake Bank
Chick-fil-a
City of Williamsburg
Collins Group
Cracker Barrel
Colonial Williamsburg Foundation
Computer Concepts of Williamsburg
Economic Planning
Farm Fresh Charitable Foundation
Geddy, Harris, Franck & Hickman
Giggle Ball Greetings
Girl Scouts of the Colonial Coast
Greater Williamsburg Chamber &
Tourism Alliance
Guidestar
Historic Triangle Community
Services Building
Innovative Answering System
James City County
JJ Jitterzz
Kings Creek Plantation
Krispy Kreme Donuts
Lacoste
Le Gourmet Chef

Martins
Mirabella's Italian Grill
Nautica
Panera Bread Company
Pepsi Cola Bottling Company
Philly Pretzel Factory
Piney Creek Estates Bunko Group
Sal's By Victor
Security Storage and Van Company
Sentara Williamsburg Regional
Medical Center
Starbucks at Kingsmill
Target Monticello Marketplace
Taylored Printing
The Virginia Gazette
The Tide Radio
Williamsburg Community Health
Foundation
Williamsburg Graphics
Williamsburg Landing
Williams Landscape and Design
Williamsburg Rotary
Wright Signs

****** There were also many other
anonymous personal and business
in-kind donations

United Way depends on the support of the local business community. These in-kind donations included: Day of Caring T-shirt sponsorship, radio and print advertising, meeting room space, Day of Caring sponsorship and much more. The monetary value of all in-kind gifts and event sponsorship during 2010 exceeded \$32,000.

We thank you all for your generosity.

"When I do something, I like to make it count.
United Way makes my caring count.
It magnifies me, multiplies me,
until I'm doing more than I knew I could."

Anonymous

Continuing to ADVANCE the Common GOOD in 2011

Through our mission — **to improve people's lives by mobilizing the caring power of our community** — we are effectively and efficiently addressing the needs of **OUR** community. We can accomplish more together than any one of us can on our own.

Collectively we work through:

- * **Partnerships**
- * **Coalitions**
- * **Task Forces**
- * **Networking**

Including: local government, the faith community, health & human service non-profits, businesses, FamilyWise Discount Drug Card, Food Network, GWAVA (Greater Williamsburg Area of Volunteer Administrators), Historic Triangle Funders Forum/PACE, Homelessness Task Force, Network for Latino People, Senior Services Coalition, Smart Beginnings Coalition, VOAD (Volunteer Organizations Active in Disaster), Workforce Development, and more.

To further our ability to **Advance the Common Good** and to better understand the ever changing needs of **OUR** community during these difficult economic times, United Way will continue to work with local health and human service providers. We want all agencies to have access to current resources so they can most effectively help their clients - they can now do that with the assistance of the Virginia Easy Access website. In continued partnership with the Virginia Gazette, we produce the Info-Line book, a community resource guide for classes, camps and contacts.

During the past year, the United Way and the funded agency programs have responded to over 60,000 requests for assistance...helping individuals in the greater Williamsburg area by educating, mentoring, feeding, housing, counseling and providing transportation.

United Way will continue to build the 6 community focus areas

- * **People in Crisis**
- * **Self Sufficiency**
- * **Children & Youth**
- * **Health & Wellness**
- * **Senior Independence & Support**
- * **Family Preservation**

Together we can continue to develop a common agenda to meet the changing needs of **OUR** community in 2011 and beyond and more cohesively address the issues and needs in our area.

“Service to others is the rent you pay for your room here on earth.”

Mohammed Ali

Information & Referral HelpLine

Adding real value to the human service community, our Information and Referral HelpLine provides a vital link for people in need to connect with resources that can help. During 2010, over 12,000 residents of Williamsburg, James City County and upper York County were helped, compared to a record 15,000 in 2009. Over 6,400 referrals were provided to these residents for assistance to pay cut off notices for utilities, eviction notices for rent and life sustaining prescriptions. More than 5,100 referrals were for food, clothing and household items.

Through a collaborative effort with social service agencies and faith-based organizations, our three part-time Information & Referral Specialists along with three part-time volunteers provide a helping hand with free, confidential information and referrals to thousands of people in our community. Our 24-hour HelpLine serves as a single point of entry for members of our community, helping to avoid duplication of services.

Referrals Provided in 2010

- * Food, clothing and household items – 5,133
- * Assisting individuals facing eviction from rental properties – 192
- * Helping with payments for utilities – 620
- * Assisting individuals in need of prescription medications & glasses – 14
- * Families adopted for Christmas assistance – 74 (169 children)

The United Way Information & Referral office serves adults, children, veterans, seniors, disabled and homeless.

Housing foreclosures, utility bills, gas, clothes, childcare and food — everyone in OUR community is facing the challenge of an economy in crisis. Where do we turn when we need help? That is why United Way is here! We fund health and human services, provide information and referrals to resources that can help; and, we bring people together to work on pressing issues.

United Way is needed NOW more than anytime over the last 61 years that we have been serving the Greater Williamsburg community. As we move forward into 2011, the needs will increase and resources may dwindle. United Way is here to help bring everyone together — to join hands, to unite and **LIVE UNITED.**



Tocqueville Society

The Tocqueville Society, initiated by United Way of America in March, 1984, is designed to deepen the understanding, commitment and support of individuals to their local United Ways and to recognize their serious commitment to service.

The name, Tocqueville Society, was chosen because of Alexis Charles-Henri Clérel de Tocqueville's admiration for the spirit of voluntary association and voluntary effort for the common good.

Only 26 years old when he left France to visit America in 1831, Alexis de Tocqueville traveled all over the young nation. Though he only spent nine months in the United States, he gleaned an insightful view of American society. His observations, readings, and discussions with eminent Americans formed the basis of *Democracy in America*, a detailed study of American society and politics, published in two volumes, in 1835 and 1840.

"I must say that I have seen Americans make a great and real sacrifice to the public welfare; and have noticed a hundred instances in which they hardly ever failed to lend faithful support to one another."

Currently there are more than 398 Tocqueville Societies in communities across the United States. In 2008 these societies raised over \$400 million from over 20,100 individuals nationwide. Locally, we have 6 Tocqueville Society members.

In 2004, with the guidance of Don and Janet Craig and the active support of Karen Jamison, United Way of Greater Williamsburg founded its Alexis de Tocqueville Society. There are presently 6 Tocqueville Society members who invested over \$66,000 during the United Way of Greater Williamsburg's 2010 annual campaign.

Membership in the Alexis de Tocqueville Society is through a donation of \$10,000 or more on an annual basis to the United Way of Greater Williamsburg and members of the society are recognized nationally in United Way of America's Tocqueville Society Leadership Roster.



The 2011

Burgesses Club

As a member of *The Burgesses Club*, you will ensure that the programs offered by United Way agencies today will help our neighbors in need tomorrow.

The Greater Williamsburg Area has a strong history of people helping people. Men and women of both character and conviction have established a tradition of giving to the United Way, leaving a legacy of support in our community.

As a symbol of leadership in the community, membership in this prestigious leadership-giving program represents the choice to play a critical role in setting the quality-of-life standards for our community.

Like the *Burgesses* of the 17th century, who shaped our great nation through community and commitment, *Burgesses Club* members make a significant contribution to the community with their vision and dedication. Their leadership and compassion inspires each of us to make a difference.

Please join the United Way of Greater Williamsburg in our appreciation for the commitment to community leadership found in the *Burgesses Club 2011*. You are invited to become a part of this tradition of caring and join or rejoin this group of dedicated community leaders in 2012.

This year, our complete listing will be available on our website at www.uwgw.org after June 1, 2011, a printed copy will be available upon request by calling the office at 757-253-2264.

2011

LEVELS OF MEMBERSHIP

Tocqueville Society

\$10,000 or more

George Washington Circle

\$5,000 to \$9,999

John Adams Society

\$3,000 to \$4,999

Thomas Jefferson Society

\$2,000 to \$2,999

Peyton Randolph Society

\$1,000 to \$1,999

Patrick Henry Society

\$500 to \$999

the 2011
Merchant
Adventurers

Levels of Membership

Master Merchant

\$100,000 and above

Merchant

\$50,000 to \$99,999

Proprietor

\$10,000 to \$49,999

Tradesman

\$5,000 to \$9,999

Heritor

\$1,000 to \$4,999

Journeyman

\$250 to \$999

Successful business people know the value of a high-quality product, high-visibility advertising, and a high-potential location. The Greater Williamsburg area is just such a location, but in order to ensure future prosperity, it is essential to maintain a healthy community today.

The **Merchant Adventurers** of Williamsburg are businesses who run a workplace campaign and/or give a corporate gift. These leaders understand the importance of community and actively invest in its health, welfare, and future. Through their gifts to the United Way, they make a difference in the community where they live and work.

Throughout the 17th and 18th centuries, independent businessmen and women invested in their future through entrepreneurial voyages of discovery, trade, and settlement. Many of these endeavors would have been impossible to accomplish alone, and so they formed partnerships, calling themselves "**Merchant Adventurers.**"

Today, the **Merchant Adventurers** show their dedication to the preservation of community spirit by becoming involved with United Way. We now express gratitude for their wise investment in the future of this community, and as an area business leader, we invite you to accept this challenge, to make a difference, to set an example for others to follow - to **LIVE UNITED.**

This year, our complete listing will be available on our website at www.uwgw.org after June 1, 2011, a printed copy will be available at that time by calling the office at 757-253-2264.

2011 Community Building Staff

Administration

Sharon Gibson-Ellis, Executive Director
Tracy Hazley, Office Coordinator *
James Cooley, Finance Director

Marketing & Volunteer Coordination

Zena Myall, Communications Director

Resource Development

Ruthann McDermott, Resource Development Director
Heather Lewis, IT & Data Specialist
Barbara Hood, Account Executive *

* Part Time Employee(s)



Volunteers

IMPACT Coordination

Susan Whitley, Director of Impact

Information & Referral

Christine Farrior *
Gwen Henry *
Mary Tolley *

* Part Time Employee(s)

2010/2011 Office Volunteers

Carol Bohlman, Daniel Felice, Bill Jenner Lillian Lee, Linda Mandala, Janet O'Connell, Nancy Patron, Tom Sanchez, Liz Snyder, Ellie Wade, Judi Woods and Sheila Zubkoff.

During 2010, Sheila Zubkoff, Lillian Lee and Nancy Patron spent over 300 hours combined helping in the Information and Referral office. Carol Bohlman and Bill Jenner combined have spent over 100 hours helping with client data entry. Their donation of time in the I&R office is invaluable.

Ellie Wade, Linda Mandala, Liz Snyder and Janet O'Connell worked over 650 hours combined helping the office staff with various duties including editing/proofing, review finances, helping with special events, answering phones, packaging materials, stuffing letters and much more.

We thank all our volunteers for donating their valuable time.

2011 Community Resource Center Volunteers

Nicole Belanus, Carol Bohlman, Cherrie Brown, Eleanor Burchianti, Beth Burroughs, Grace Cofer, Florence Downes, Ellen Ford, Dave Hartsough, Gerry Hassig, Joanne Henk, Patty Hertzler, Nancy Hummel, Jerry Jackson, Pat Janot, Ann Lipp, Patty Kipps, Diane Langhorst, Sandy Lenthall, Jim & Linda McGee, JoAnn McGrew, Bob Melone, Helen Miles, Ann Moore, Barbara & Paul Power, Lucy Rothnie, Mary Liz Sadler, Joy Sailer, Blanche Scharf, Frank Somioi, Marion Sullivan, Marilyn Taylor, Michael & Johana Thompson, Betty Tyrrell, M. Weatherstone and Carolyn Weeks,

FOR ALL YOU DO FOR
OUR COMMUNITY, WE
THANK YOU
FROM THE BOTTOM
OF OUR HEARTS!
LIVE UNITED™





**United Way of
Greater Williamsburg**

312 Waller Mill Road, Suite 100
Williamsburg, VA 23185
www.UWGW.org

Give. Advocate. Volunteer. LIVE UNITED.

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